



**Practice Leader**

Joe C. Chan

Direct: 604.661.9263

Fax: 604.688.3830

Email: [jchan@rbs.ca](mailto:jchan@rbs.ca)

**Lawyers**

Joe C. Chan

Tamara Huculak

Michael A. Kale

Kyusik Shin

Sharon E. White, K.C.

Sze-Mei Yeung

**Related Practices**

Commercial Real Estate  
Acquisitions and Sales

Corporate Services

Securities and Corporate Finance

## PARTNERSHIPS AND JOINT VENTURES

The business transaction lawyers at RBS work closely with clients and their advisors to create business structures that will best meet their needs, including partnership and joint ventures. This can include general partnerships, limited partnerships, and limited liability partnerships, as well as joint venture structures that are tailored for specific projects and objectives. The firm has the experience and expertise to assist with all aspects of business structures, including formation, project acquisition, contractual arrangements, financing, dissolution, and all steps in between.

Partnership and joint ventures may be used for a variety of reasons to achieve specific objectives in a number of industries. They are particularly suited to professional services firms, real estate development, real estate investment funds, resource development, agriculture, and many other opportunities where the participants find it advantageous to determine their income tax liability or their income at their own level as the case may be. British Columbia is unique in that limited liability partnerships (as distinguished from limited partnerships) can be used for business ventures other than the practice of a profession that is the only permitted application in many other jurisdictions.

The Partnerships and Joint Ventures Group can help in all aspects of project negotiation and agreements. Its business transaction lawyers understand the issues faced by project managers and investors that must be addressed to achieve alignment of manager and investor interests. They are active in the business and legal community and stay apprised of current best practices in connection with partnership structures and related governance models.

The Partnerships and Joint Ventures Group represents individuals, professional services firms, corporations, local and foreign investors, institutions, and private equity groups in negotiating and documenting partnership and joint venture arrangements. RBS is known for providing strategic, innovative, and cost-effective legal services.



**VANCOUVER OFFICE:**

700 - 401 W GEORGIA STREET  
VANCOUVER, BC CANADA V6B 5A1  
TEL: 604.682.3664 FAX: 604.688.3830

**SURREY OFFICE:**

310 - 15117 101 AVENUE  
SURREY, BC CANADA V3R 8P7  
TEL: 604.582.7743 FAX: 604.582.7753

[RBS.CA](http://RBS.CA)

## CLIENT TESTIMONIALS

*"Early phone conversations were very productive and laid the groundwork for a good understanding of my situation. The overall knowledge and understanding of business law and business relationships as they pertained to my situation were crucial in obtaining a favourable outcome. David Harvey and other associates at RBS were very attentive and responsive to my needs. Timely responses and great guidance were provided. I was completely satisfied with the level of service and favourable outcome. Thank you RBS."*Randy Brown,

Apex Scaffold Ltd.

*"I have been working with Jeff Lowe and RBS for approximately 15 years. I have always found the firm to be responsive, knowledgeable and expedient. For this particular transaction, Silvana was outstanding at getting the deal done. She was very reliable, and cared deeply about the results. Keep up the great work gang! If I ever need to sell another company, I would not hesitate to call on RBS."* Erle Dardick

Monkey Media

*"I was extremely impressed with the work done by Sze-Mei. She is not only fast, but she also has a way of finding the right information and important points that need attention, and foresees any potential issues ahead of time."*Joel Sacks

Freestyle Networks Inc.

British Columbia

*"RBS will go the extra mile to ensure its clients are taken care of. I highly recommend them, especially if you are in the dental industry."*Dr. Jessey Minhas

Family Dental Care Group of Clinics

British Columbia

*"Joe Chan was instrumental to the success of Plata's completion of the transaction with Fresnillo pl in Mexico. His experience and expert knowledge of the TSXV approval requirements provided us very effective guidance in the application of the proposed transaction. Joe's advice was always prompt and of excellent quality, from providing valuable comments on the translated Mexican agreement, to helping us with news releases, shareholder memorandums, etc. His guidance was so clear and effective that we "passed" all of TSXV's requirements promptly. Joe is a great professional who cares about his clients! We greatly appreciate having had the opportunity to avail ourselves of his services."*Mike Clarke & Patricia Fong

Plata Latina Minerals Corporation