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Related Practices

Commercial Real Estate
Acquisitions and Sales

Debt Collection

LENDING AND SECURED TRANSACTIONS

The Lending and Secured Transactions Group serves sophisticated and well-established national and regional clients. RBS' history of active involvement with lending transactions in British Columbia has resulted in the development of a cohesive and highly experienced group of lawyers and support professionals who are well acquainted with every aspect, advantage, and challenge associated with real estate lending transactions in the province.

Since the firm's inception in the late 1800s, the Lending and Secured Transactions Group has consistently focused on acting for banks, life insurance companies with real estate investments, credit unions, mortgage investment corporations, and other lenders and borrowers in secured financing transactions. In addition to servicing long-standing clients and exclusive retainers within British Columbia, the firm also receives referrals from other law firms that require experienced, outside counsel to act for clients on specific lending transactions.

The Lending and Secured Transactions Group has extensive knowledge of the lending environments in British Columbia and Canada and decades of experience in adapting to diverse economic conditions. It is well equipped to assist clients with structuring deals and managing the challenges presented by the current economic climate. The firm's lawyers know how to respond to protect clients' operations, implement any necessary countermeasures and allow them to develop effective business strategies defined by appropriate, achievable goals.

RBS makes it a point to participate in key institutions and organizations that shape British Columbia's regulatory and legislative lending infrastructure. Its lawyers are actively involved in real estate and commercial lending industry-based interest groups, government appointed ad hoc committees, and legislative lobby organizations. The Lending and Secured Transactions Group is purposefully organized to provide clients with continuity of service. The firm combines senior and junior counsel with designated paralegals in client care teams to ensure that there is always someone available to answer questions, provide strategic advice, and implement instructions.



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