



Practice Leader

Sharon E. White, K.C.

Direct: 604.661.9260

Fax: 604.688.3830

swhite@rbs.ca

Lawyers

Jeevan V. Ahuja

Saurabh Bangar

Aneez N. Devji

Benjamin Hagen

Tamara Huculak

Ryan M. Klassen

Esther Leung

Michael P. Leroux

Steven S. Mangat

Related Practices

Commercial Leasing

Institutional Real Estate

Land Assembly

Real Estate Development

COMMERCIAL REAL ESTATE ACQUISITIONS AND SALES

The committed and well-respected real estate lawyers at RBS have experience that spans all areas of commercial real estate, with a particular focus on acquisitions and sales. The firm strives to provide its clients with creative, timely, and cost-effective legal services while assuredly guiding them through complex transactions.

The Commercial Real Estate Acquisitions and Sales Group represents a wide variety of clients, including private and publicly traded companies, joint ventures, partnerships and other investment syndications, pension funds, banks and other institutional investors, REITs, developers, educational institutions and government agencies in purchase and sale transactions involving freehold and leasehold interests in real property and shares or other equity interests in real estate-related enterprises.

The Commercial Real Estate Acquisitions and Sales Group acts for clients acquiring and disposing of:

- Office buildings
- Industrial properties
- Development sites
- Shopping centres
- Hotels
- Apartment buildings
- Ski resorts
- Golf courses
- Senior's housing facilities
- Resource properties

CLIENT TESTIMONIALS

"Early phone conversations were very productive and laid the groundwork for a good understanding of my situation. The overall knowledge and understanding of business law and business relationships as they pertained to my situation were crucial in obtaining a favourable outcome. David Harvey and other associates at RBS were very



VANCOUVER OFFICE:

700 - 401 W GEORGIA STREET

VANCOUVER, BC CANADA V6B 5A1

TEL: 604.682.3664 FAX: 604.688.3830

SURREY OFFICE:

310 - 15117 101 AVENUE

SURREY, BC CANADA V3R 8P7

TEL: 604.582.7743 FAX: 604.582.7753

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attentive and responsive to my needs. Timely responses and great guidance were provided. I was completely satisfied with the level of service and favourable outcome. Thank you RBS."Randy Brown,

Apex Scaffold Ltd.

"I have been working with Jeff Lowe and RBS for approximately 15 years. I have always found the firm to be responsive, knowledgeable and expedient. For this particular transaction, Silvana was outstanding at getting the deal done. She was very reliable, and cared deeply about the results. Keep up the great work gang! If I ever need to sell another company, I would not hesitate to call on RBS." Erle Dardick
Monkey Media

"I was extremely impressed with the work done by Sze-Mei. She is not only fast, but she also has a way of finding the right information and important points that need attention, and foresees any potential issues ahead of time." Joel Sacks

Freestyle Networks Inc.

British Columbia

"RBS will go the extra mile to ensure its clients are taken care of. I highly recommend them, especially if you are in the dental industry." Dr. Jessey Minhas

Family Dental Care Group of Clinics

British Columbia

"Joe Chan was instrumental to the success of Plata's completion of the transaction with Fresnillo pl in Mexico. His experience and expert knowledge of the TSXV approval requirements provided us very effective guidance in the application of the proposed transaction. Joe's advice was always prompt and of excellent quality, from providing valuable comments on the translated Mexican agreement, to helping us with news releases, shareholder memorandums, etc. His guidance was so clear and effective that we "passed" all of TSXV's requirements promptly. Joe is a great professional who cares about his clients! We greatly appreciate having had the opportunity to avail ourselves of his services." Mike Clarke & Patricia Fong

Plata Latina Minerals Corporation