RICHARDS BUELL SUTTON LLP
Established in 1871

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Related Practices
Business Reorganizations
Business Transactions

BUSINESS TRANSACTIONS

The firm has a depth of experience in providing strategic, cost effective advice, and we execute on a wide range of transactions including acquisitions and sales of businesses with locations and operations throughout British Columbia, and North America. RBS lawyers have acted for clients across various industries including technology, retail grocers, food processors, professional health clinics, pharmacies, elder care facilities, real estate, automotive service providers, private educational institutions, construction and manufacturing.

We provide our clients with advice on a wide range of transactional matters including planning acquisitions, structuring transactions in a tax effective manner, implementing strategic business combinations, and corporate reorganizations. Our team has expertise from the initial stages of a letter of intent and confidentiality agreement, through the due diligence and negotiation processes, and culminating in the closing of the transaction. Our business lawyers work closely with a number of practice groups within the firm to achieve our clients' goals including, without limitation with respect to confidentiality, intellectual property including trademarks and licensing, real estate and employment issues. Most importantly, we ensure our clients understand their transactions, advising them of the legal risks involved and how to appropriately manage and minimize those risks. Our lawyers have a strong understanding of the provincial and federal laws that affect our clients' rights and duties. We research, investigate, and negotiate on behalf of our clients in order to obtain the best possible outcome, and to complete your transaction successfully.

CLIENT TESTIMONIALS

"Steven Mangat and his team at RBS are always on hand to proactively assist with any legal matters that arise. They are responsive, available, and a pleasure to deal with. Thank you!"
– Viral Patel, Pizza Pizza Franchisee
"Early phone conversations were very productive and laid the groundwork for a good understanding of my situation. The overall knowledge and understanding of business law and business relationships as they pertained to my situation were crucial in

obtaining a favourable outcome. David Harvey and other associates at RBS were very attentive and responsive to my needs. Timely responses and great guidance were provided. I was completely satisfied with the level of service and favourable outcome. Thank you RBS."

– Randy Brown, Apex Scaffold Ltd.

"I have been working with Jeff Lowe and RBS for approximately 15 years. I have always found the firm to be responsive, knowledgeable and expedient. For this particular transaction, Silvana was outstanding at getting the deal done. She was very reliable, and cared deeply about the results. Keep up the great work gang! If I ever need to sell another company, I would not hesitate to call on RBS."

– Erle Dardick, Monkey Media

"I was extremely impressed with the work done by Sze-Mei. She is not only fast, but she also has a way of finding the right information and important points that need attention, and foresees any potential issues ahead of time."

– Joel Sacks, Freestyle Networks Inc., British Columbia

"RBS will go the extra mile to ensure its clients are taken care of. I highly recommend them, especially if you are in the dental industry."

– Dr. Jessey Minhas, Family Dental Care Group of Clinics, British Columbia

"Joe Chan was instrumental to the success of Plata's completion of the transaction with Fresnillo pl in Mexico. His experience and expert knowledge of the TSXV approval requirements provided us very effective guidance in the application of the proposed transaction. Joe's advice was always prompt and of excellent quality, from providing valuable comments on the translated Mexican agreement, to helping us with news releases, shareholder memorandums, etc. His guidance was so clear and effective that we "passed" all of TSXV's requirements promptly. Joe is a great professional who cares about his clients! We greatly appreciate having had the opportunity to avail ourselves of his services."

– Mike Clarke & Patricia Fong, Plata Latina Minerals Corporation