



RICHARDS  
BUELL  
SUTTON

Established in 1871



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#### Related Practices

[Business Transactions](#)

[Estate & Wealth Advisory](#)

[Intellectual Property](#)

## ASIA PACIFIC

**RBS is the oldest law firm in British Columbia with a diverse group of professionals who serve regional and Asia Pacific clients in a variety of areas.**

The Asia Pacific Group is comprised of lawyers with language capabilities in Mandarin, Cantonese, Korean and Japanese. Throughout all client communications, the firm strives to ensure that clients understand their legal options before making a final decision on their chosen direction. The lawyers' language skills and adept representation experience in key areas of law ensure that clients are well served.

The Asia Pacific Group's work encompasses small to large deals, litigation matters, securities advice and transactions, wealth management, estate planning, real estate transactions, and other corporate-related matters that support private individuals and businesses across many industries, including the energy sector. The firm's experience ranges from acting for Canadian entities on matters involving Asian investors to advising Chinese clients on applications to list on Canadian securities exchanges.

The Asia Pacific Group's experience includes the following:

#### General corporate and transactional matters

- Advising on an agreement of cooperative exploration and purchase and sale of mineral claims and properties between a public Canadian company and a private Chinese corporation
- Assisting Chinese individuals in their purchase of shares and/or assets of approved Canadian businesses
- Assisting Chinese clients with structuring investments in Canadian companies
- Acting for a development stage coal company regarding equity financings from various major international mining companies, with offerors comprised of international mining companies and Chinese entities
- Advising on coal purchase transactions for private Chinese investors for projects based in British Columbia
- Advising on an M&A/equity financing transaction involving a Chinese military-



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owned enterprise with a mineral project in Hunan Province

- Advising on an M&A transaction and formation of a joint venture involving a gold project in Henan Province

#### **Real estate transactions**

- Advising on a limited partnership offering for an Alberta-based real estate project, with financing from Hong Kong investors
- Advising on multiple real estate development projects for developers in Asia
- Assisting Asian clients with commercial leasing matters, including lease reviews and negotiations, to landlords and tenants

#### **Personal and general services**

- Assisting Asian business owners with estate planning, asset protection, wills, family trusts and business succession planning
- Assisting Asian business owners with working in, investing in and trading with Canada

The firm also receives Asia Pacific legal work from local and international law firms, which is a testament to its capabilities in this area of law.

RBS is a long-standing member of the Pacific Rim Advisory Council (PRAC), a unique strategic alliance within the global legal community, with unparalleled expertise on the legal and business issues facing Asia and the broader Pacific Rim region. As a founding member of PRAC, and with its relationships with law firms in areas that include Hong Kong, China, Singapore, Taiwan, South Korea and Japan, the firm is well positioned to assist clients that wish to conduct business within the Asia Pacific region. The Intellectual Property Disputes Group includes experienced trademark agents with experience in international trademark filings, opposition, enforcements and cancellation proceedings, and access to RBS' network of international associates.

Firm members are also active within the local Asian community and are involved with organizations that include the Association of Chinese-Canadian Entrepreneurs, the Hong Kong Canada Business Association, S.U.C.C.E.S.S., the Japanese Canadian Citizens Association, Richmond Chamber of Commerce, HQ Vancouver, North America International Short Film Festival, and the Federation of Asian Canadian Lawyers.