



## **WINSOME B. GLOVER, PARTNER**

Winsome is a partner in the firm's Lending and Secured Transactions Group. She practices primarily in commercial lending and regularly acts for banks, credit unions, life insurance companies, public institutions, mortgage investment corporations and other private lenders on complex real estate matters.

Winsome brings nearly 20 years of diverse legal experience. She started career in Australia where she specialized in commercial real estate, was in-house counsel for public and private companies based in Toronto with operations across North America, and, for the last 13 years has been a solicitor at RBS, where, in addition to lending, she gained extensive experience in business law, including mergers and acquisitions. She also has unique expertise in the advanced education sector.

Outside of her practice, Winsome enjoys keeping active and spending time with her family exploring B.C., especially out on the water.

### **Contact Info**

Practicing From  
Vancouver Office  
Direct: 604.661.9234  
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### **Assistant**

Susan Rose  
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srose@rbs.ca

### **Practice Areas**

Lending and Secured  
Transactions

Institutional Real Estate

Advanced Education and  
Research

Mergers and Acquisitions

### **Bar Admission**

British Columbia, 2010

Ontario, 2010

Western Australia, 2006

### **Education**

University of Western Australia,  
LL.B., 2004

University of British Columbia,

## **REPRESENTATIVE CLIENT WORK**

- **Commercial lending** - advising lenders on a variety of matters including:
  - Real estate financings:
    - Major construction and term loans
    - Innovative affordable and social housing projects
    - Leasehold financings, including 99-year leases, First Nations and other long-term leases
    - Air space parcels
  - Deal structuring
  - Participation agreements and syndicated lending
  - Asset-based loans
- **Advanced education** - seconded as in-house counsel, and acting as external counsel, for a public post-secondary educational institution advising on a range of areas including:
  - Contract negotiation, drafting and review



semester abroad, 2003

University of Western Australia,  
B.Sc. 2001

#### Languages

English

- o Policy drafting, review and management
- o Corporate/commercial and real estate matters
- o Intellectual property, governance, compliance and regulatory matters

- **Business law** – acting as counsel on mergers and acquisitions and asset and share sales and purchases, including associated financing, and providing general commercial, regulatory and compliance advice to clients operating in a variety of businesses and industries including:
  - o Long-term care facilities
  - o Fishing and marina
  - o Pharmacy
  - o Industrial paving services
  - o Commercial and industrial excavation
  - o Medi-spas

#### PROFESSIONAL AFFILIATIONS

Urban Development Institute

Mortgage Investment Association of B.C.

Canadian Bar Association

Canada, Australia & New Zealand Business Association (CANZBA)

Law Society of British Columbia

#### NEWS

January 5, 2024

Eryn Jackson & Winsome Glover Join the Partnership

September 8, 2021

Good Luck to the Newest Students Enrolled in the RBS Business Law Clinic

#### EVENTS

November 9, 2022

Advanced Education Group Host Annual Half-Day Seminar for BC University Counsel

May 6, 2019

RBS is a Platinum Sponsor of the Canadian Association of University Solicitors (CAUS) Conference

June 11, 2015

2015 University Counsel CLE Seminar