



## **MICHAEL A. KALE, ASSOCIATE COUNSEL**

Michael is a senior corporate commercial solicitor whose practice is focused on real estate-backed transactions and financial services. He brings more than 30 years of legal experience to all aspects of corporate commercial transactions.

He is a key member of the Lending, Real Estate, and Business Transactions Groups at Richards Buell Sutton LLP, as well as assisting clients with risk management planning and corporate reorganizations with our Estate and Wealth Advisory Practice Group. Michael joined RBS in 2006 as Associate Counsel after running his own firm for 12 years and has acted for private and public companies since 1988.

Michael provides legal services through the Michael A. Kale, Law Corporation.

### **REPRESENTATIVE CLIENT WORK**

As a member of the firm's Lending Group, Michael acts for Canadian financial institutions, private lenders, and corporate borrowers. Specifically, his practice entails the structuring and documentation of credit facilities and secured transactions, including:

- project financing;
- lease financing;
- acquisition and merger financing;
- mezzanine financing; and
- credit syndication.

As a member of the Real Estate Group, Michael provides legal representation and advice to developers, lenders, and borrowers with respect to complex real estate transactions and development matters. These include:

#### **Contact Info**

Practicing From  
Vancouver Office  
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#### **Assistant**

Susan Rose  
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#### **Practice Areas**

Business Reorganizations  
Corporate Services  
Lending and Secured  
Transactions  
Mergers and Acquisitions  
Real Estate Development  
Securities and Corporate Finance

#### **Bar Admission**

1988, British Columbia

#### **Education**

The University of British  
Columbia, LL.B., 1987  
The University of British  
Columbia, B.A., 1984



## Languages

English

- Creation and implementation of real estate ownership structures such as joint ventures, co-ownership agreements, limited partnership, and shareholder arrangements
- Property acquisition, disposition, and development
- Financing and securitization
- Commercial leasing and property management

Within the Business Law Group, Michael's corporate/commercial practice includes advising business owners and other professional advisors on the planning and implementation of complex business transactions. He acts for both purchasers and sellers in the purchase and sale of assets and shares, and provides legal advice on the formation, structuring, and restructuring of various business associations. He also assists clients in drafting and negotiating corporate and commercial contracts, shareholder agreements, commercial leases, and with managing business transactions. He provides legal representation for clients when negotiating or structuring the following:

- Business organization, purchases, and sales
- Plans of arrangement and divisive reorganizations
- Joint ventures and partnerships
- Franchising and licensing agreements
- Mergers and acquisitions
- Asset protection, transfers, and licensing
- Legal risk management, corporate governance, and compliance matters

As a member of the Estate and Wealth Advisory Group, Michael assists business clients and their advisors in structuring their affairs to ensure the client's personal

and business objectives are met in the most efficient and effective manner, especially as it pertains to:

- Corporate reorganizations
- Estate and succession planning for business owners
- Asset protection
- Legal risk management and tax minimization strategies

## **COMMUNITY INVOLVEMENT**

Michael has volunteered with the Greater Vancouver Food Bank together with other members of the firm. He has served on the board of a non-profit organization that seeks to improve the lives of people who have suffered life-altering brain injuries and continues to be active in this area. He is also a former pro bono counsel for Literacy BC. In addition to fundraising for Science World for four years, Michael is the former chair of their auction committee. He is a regular volunteer for the Law Society of British Columbia, teaching the corporate practice module to law graduates in the Professional Legal Training Course.

Michael obtained his bachelor degree at UBC in Political Science and International Relations and is a self-confessed current events junkie. He is married with two children and is an avid golfer, hiker, and cyclist. He is also a passionate oenophile and has an extensive library of books on wine.

## **PROFESSIONAL AFFILIATIONS**

Member, Law Society of British Columbia

Member, Canadian Bar Association

Member, Mortgage Investment Association of British Columbia

Member, CBA (BC) Subsections - Business, Banking, Real Estate Law, Tax, and Wills & Estates

Member, Building Owners and Management Association of BC (BOMA)

Guest Lecturer, Professional Legal Training Course, Corporate Practice

## **PUBLICATIONS**

May 27, 2021

RBS Business Lawyers Author Third Edition of Make Your Move

July 6, 2017

When you are ready, make your move.

December 15, 2016

Significant Changes to the Principal Residence Exemption - What You Need to Know Before December 31, 2016

March 11, 2015

The Supreme Court of Canada Recognizes New Common Law Duty to Act Honestly

October 9, 2014

Michael Kale is featured in BarTalk

May 1, 2009

Legal Risk Audit