



## GEORG D. REUTER, PARTNER

Georg Reuter is a partner and the practice leader for the Employment and Human Rights Group. He is also a member of the Advanced Education and Research Practice Group, and has over 25 years of experience in the areas of employment and human rights law, as well as intellectual property and licensing law, with a particular focus on the transfers of new technologies from academic institutions to business.

Georg has worked closely with many of BC's advanced education and research institutions to assist them in commercialization of their technologies, including The University of British Columbia (UBC), the Centre for Drug Research and Development, the Vancouver Prostate Centre, and the BC Cancer Agency.

On the employment side of his practice, Georg assist both employers and employees in negotiating and drafting employment related agreements and policies, and in advising on strategies for hiring (and where necessary) terminating employees.

Georg has advised UBC on the licence and research collaboration agreements that underpin the more than 80 life science spin-off companies started at UBC. In particular, Georg focuses on licensing and technology transfer transactions, with extensive experience in dealing with transfers between institutions (e.g., universities, hospitals, research facilities) and businesses in the life science and software industries.

In 2015 Georg was a key contributor to UBC's licence with Roche Pharmaceuticals, executed in December 2015. This deal was UBC's largest ever, with up to \$141.7 million US in pre-clinical, clinical and sales milestone payments and royalties thereafter.

### REPRESENTATIVE CLIENT WORK

- December 2015: UBC's licence with Roche Pharmaceuticals, executed in December 2015. This deal was UBC's largest ever, with up to \$141.7 million US in pre-clinical, clinical and sales milestone payments and royalties thereafter.

#### Contact Info

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#### Practice Areas

Advanced Education and  
Research

Business Transactions

Employment & Human Rights

Intellectual Property

Licensing and Technology  
Transfer

Privacy

Startups and New Ventures

#### Bar Admission

1990, British Columbia

#### Education

The University of British  
Columbia, LL.B., 1989



The University of British  
Columbia, Environmental &  
Resource Geography, 1983 to  
1986

#### **Languages**

English  
German

- March 2016: Acted for Kairos Therapeutics in connection with the acquisition of Kairos by Zymeworks Inc. This acquisition brought together Kairos, as a leader in the discovery and development of antibody drug conjugates (ADCs), and Zymeworks to create one of the industry's leading biologics drug discovery and development organizations.

#### **HONOURS & AWARDS**

In 2015, Georg was nominated for the LifeSciences BC Deal of the Year Award, in connection with his work in advising UBC.

In 2003, Georg was awarded the Canadian Government's Deputy Minister Pride and Recognition Award for outstanding achievement in the conduct and strategic management of a complex lawsuit that was ultimately brought to a successful conclusion with a unanimous decision of the Supreme Court of Canada.

#### **COMMUNITY INVOLVEMENT**

- Director and First Vice President of the Council of BC Yacht Clubs;
- Past, Honourary Solicitor and Flag Officer (Staff Captain), Royal Vancouver Yacht Club
- Past First Vice President, Canadian Diabetes Association, Vancouver Division
- Past Director, Swiss Canadian Chambers of Commerce
- Member, Canadian Power and Sail Squadron
- Member, Canadian Yachting Association
- Member, Grand Banks Cruising Club
- Member, Point Grey Golf & Country Club
- Member, Royal Vancouver Yacht Club

## PROFESSIONAL AFFILIATIONS

Member, Law Society of British Columbia  
Member, Canadian Bar Association  
Member, Vancouver Bar Association  
Member, Canadian Association of University Solicitors  
Member, Licensing Executive Society

## NEWS

June 21, 2023

Honouring National Indigenous Peoples Day

June 7, 2023

Celebrating Pride Month in June!

June 6, 2023

RBS' Employment Law Group Sponsors The World Supported Employment Conference

March 7, 2023

RBS Business Lawyers Advise on Award-Winning Deal

February 21, 2023

Wear Pink on Feb. 22 and Support Anti-Bullying

February 17, 2023

Earthquake Relief: Join our Charitable Drive to Support Türkiye & Syria

February 13, 2023

Recognizing Black History Month in Canada

September 8, 2021

Good Luck to the Newest Students Enrolled in the RBS Business Law Clinic

March 25, 2020

FAQs about COVID-19 for Employers as of March 25, 2020

March 25, 2020

BC Government Amends Employment Standards Act Creating Unpaid Job Protection

March 19, 2020

FAQs About COVID-19 for Employers as of March 19, 2020

March 17, 2020

FAQs about COVID-19 for Employers

May 9, 2019

RBS Partners take on Everest!

February 23, 2018

Georg Reuter to present at BC Physio Forum & Gala

January 9, 2017

Georg Reuter quoted in recent article by Global News

August 11, 2015

Georg Reuter is interviewed by BC Business Magazine

September 29, 2014

Georg Reuter interviewed for the Society For Human Resource Management Online

February 12, 2013

Richards Buell Sutton LLP named in Deloitte Report on Shared Services

## **EVENTS**

May 12, 2023

The Employment & Human Rights Group Host Client Seminars in Vancouver & Surrey

May 9, 2023

Demystifying Equity, Diversity and Inclusion

November 9, 2022

Advanced Education Group Host Annual Half-Day Seminar for BC University Counsel

February 18, 2022

Honouring February's Black History Month

March 23, 2021

Employment & Human Rights Virtual Seminar – 2020 A Year to Remember and Beyond ...

March 5, 2021

RBS' Annual University Counsel CLE Virtual Seminar

May 6, 2019

RBS is a Platinum Sponsor of the Canadian Association of University Solicitors (CAUS) Conference

March 4, 2016

Seminar: 2015 – A Hot Year for Employment Cases

June 18, 2015

Employment Law Seminar – Lessons in Crisis Management for Employers

June 11, 2015

2015 University Counsel CLE Seminar

October 2, 2014

Employment Law Seminar – Basics for Business

November 16, 2012

Seminar: Navigating Overtime, Statutory Holidays and Vacation Issues

March 30, 2012

Technology Commercialization

November 28, 2011

Bill C-11, The Copyright Modernization Act

June 23, 2011

Analysis of a Contract

## **PUBLICATIONS**

June 23, 2020

Essential Information Employers Need to Know About COVID-19 Temporary Layoffs and ESA Termination Pay

March 15, 2019

Practical Effects of Cannabis Legalization

March 14, 2018

Workplace Bullying and Harassment: FAQs for Small Business Employers

July 6, 2017

When you are ready, make your move.

April 17, 2015

Bullying and Harassment in the Workplace

October 2, 2014

The Top 10 Things Employers Need to Know About BC Employment Standards Legislation

April 9, 2014

Privacy in the Workplace

January 3, 2014

Top 10 Decisions of our Supreme Court of Canada in 2013

July 18, 2013

Employee Drug & Alcohol Testing in Canada

December 4, 2012

Statutory Holidays in BC

January 12, 2012

Top 10 “Do’s” and “Don’ts” in Planning an Employee Dismissal

May 12, 2011

Settlement and the Effective Use of Releases

September 1, 2010

Vacation Law



January 14, 2010

Retirement Age



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